



WORKFORCE SNAPSHOT

WAREHOUSE & TRANSPORTATION LABOR

MARKET OVERVIEW



29%

WAREHOUSEING & STORAGE TURNOVER

Union County, NJ vs. 35% U.S. Average



\$14.31/HR

AVERAGE WAGE*

vs. \$14.34/hr Regional Average



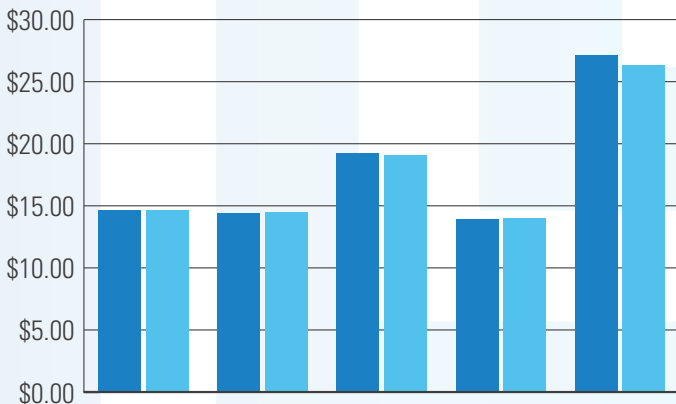
77,473

APPLICANT POOL

30 Minute Drive Time

DEMOGRAPHICS 30-MINUTE DRIVE TIME	LINDEN	CARTERET	WOODBIDGE TOWNSHIP	EDISON	SECAUCUS	SOUTH BRUNSWICK	SOUTH PLANFIELD	U.S. AVERAGE
Labor Force (vs. Nat'l metro avg.)	990,940	913,807	1,225,716	1,069,937	1,960,627	603,708	536,624	365,216
Proj. Pop Growth (2017-2022)	0.71%	0.69%	0.58%	0.59%	0.75%	0.57%	0.68%	4.2%
Unemployment (June 2017)	6.1%	5.8%	5.5%	5.1%	5.2%	4.3%	4.5%	4.4%
Median Household Income	\$63,134	\$63,134	\$66,199	\$72,912	\$66,607	\$89,241	\$86,067	\$54,149
Projected Income Growth	14.3%	14.4%	13.6%	13.7%	14.8%	13.4%	13.3%	9.5%
% Blue Collar Employment	20.4%	20.9%	19.6%	19.2%	16.0%	15.0%	17.3%	21.0%
% High School Attainment	27.8%	28.2%	27.0%	26.7%	21.9%	21.5%	24.2%	23.6%

WAGE COMPARISON



MEDIAN WAGE RATES	LINDEN, NJ	REGION AVG.**
1. Forklift Operator (1 Year)	\$14.59	\$14.62
2. Materials Handler (1 Year)	\$14.42	\$14.45
3. Shipping and Receiving Clerk (1 Year)	\$19.19	\$19.08
4. Warehouse Laborer (1 Year)	\$13.92	\$13.95
5. Warehouse Supervisor (3 Years)	\$27.11	\$26.33

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*Average wage for entry-level warehouse roles: materials handler, warehouse laborer and forklift operator.

**Region Average = The average of the markets compared in the region as listed in the demographics table above.



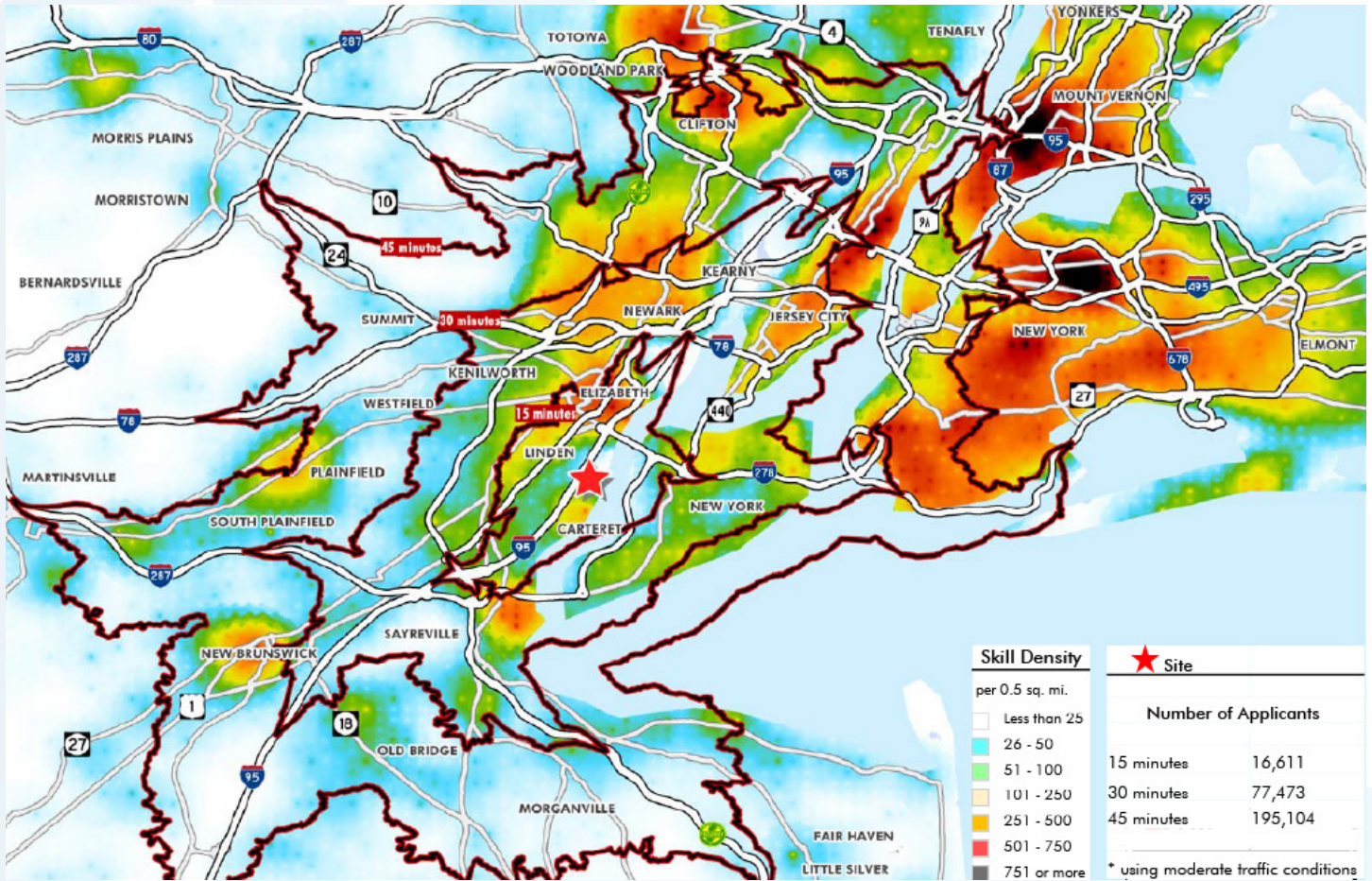


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WORKER COUNTS

WITHIN 15, 30 AND 45-MINUTE DRIVE TIME FROM LINDEN LOGISTICS CENTER



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